

About Tenurgy

Tenurgy is a Michigan-based telecom and utility expense management firm with the ability to audit nationwide. Our company can help any business with significant expenses for utilities and/or telecommunications, including natural gas, propane, electricity, deregulated gas or electric programs, water and sewer, trash removal and all aspects of voice and data, including cellular and internet access. Tenurgy helps by reviewing contracts and past bills, analyzing and negotiating with vendors, auditing rates and tariffs, and quickly recovering overpayments in the form of credits and refunds.



Refunds & Credits

- The Hylant Building in Toledo, Ohio recently received an electric refund in the amount of \$160,894 and is estimated to have \$100,000 in annual savings going forward.
- Shoreline Fruit, an industrial food processor with facilities in Michigan and New York, received refunds totaling \$56,945 and is saving more than \$12,000 a month on their utility expenses.
- Zehnders of Frankenmuth, America's largest family owned restaurant, was pleasantly surprised to receive \$27,000 in telecom refunds and is saving \$150,000 annually on their telecom and utility expenses.

Please visit our website for more testimonials.

Start Saving Today

- Contact Tenurgy at (231) 347-8511
- Execute the Tenurgy Consulting Services Agreement.
- Gather a copy of one previous months' utility and telecommunication bills.
- Sign a letter of authorization (LOA) on company letterhead.

Other than providing Tenurgy with one copy of the most recent utility invoices, virtually all the work is on our end.



Contact Us

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Lowering your Utility and Telecom Expenses through Refunds and Rate Reductions



Three Critical Facts

1. Utilities are one of a company's top three operating expenses.
2. According to one recent study, "4 out of 5 commercial or industrial customers are over billed by the utility at some point."- *The Washington Post*



3. "A utility does not automatically give industrial or commercial customers the best rate when more than one rate is available."
-*The Wall Street Journal*

"It is my firm belief that Greektown Casino made the right choice when we selected Tenurgy. No other firm seemed to offer such a complete package of services. When push came to shove, Tenurgy worked tirelessly to protect our business interests and delivered on their promises."

Clifford J. Vallier, Chief Financial Officer,
Greektown Casino, Detroit, MI

Why Tenurgy

- We have over 10 years of Telecom and Utility auditing experience.
- Tenurgy has been successful in reducing utility expenses and negotiating substantial refunds.
- On average 90% of our customers save money.
- Significant savings can be generated through careful management of utility expenses.

Tenurgy Services

We have helped the Manufacturing Sector, Grocery Stores, Hospitals, Hotels, and School Systems. We can help any business that has significant utility and/or telecom expenses.

Scope of Services

Natural Gas	Local & Long Distance
Propane	Internet Access (T1's)
Electric	Trash Removal
Water/sewer	

Audit Functions

Billing Errors	Reduction of Contractual
Alternative Rates & Carriers	Charges
Discounts & Promotions	Incorrect Surcharges
Review Tariffs	Disconnection of Unused
	Services

Tenurgy does not receive any commissions or incentives from any supplier or vendor.



"Tenurgy performed a review of Concept's electrical, natural gas, water, sewer, waste removal, and telecommunication services. Within two weeks they came up with a \$25,000 refund. Upon further in depth review they identified potential savings in excess of \$200,000 per year."

David Foote, Vice President
Concept Industries, Grand Rapids, MI

The Audit Process

- An initial meeting is coordinated to review your history, utility spending and decision-making process.



- With your understanding and authorization, along with one current copy of your gas, electric, water, waste and telecom bill, Tenurgy begins the research and review process.
- Extensive research is conducted, the audit and analysis is completed, a savings strategy is presented, and together we can determine how to proceed.
- After activating your savings and refunds, we continue to search for additional savings opportunities. We handle all follow-up to ensure refunds and savings are processed correctly and stay in place.

Tenurgy Commitment

- Tenurgy operates on a Performance Contract. **Nothing is owed to us if the audit does not uncover the opportunity for savings, refunds or credits.**
- The client always has the choice of activating savings, refunds, or credits. We will only invoice the client after the savings, refunds, or credits have been activated or received.
- Only after we generate refunds and credits for you are we remunerated based on a reasonable amount from the proceeds as agreed upon in our contract.